DISTINGUISHED PRACTITIONER IN RESIDENCE

GARY D. COHEN ’78

The Finish Line, Inc.

Northern Kentucky University

NKU Chase College of Law
Transactional Law Practice Center
Gary D. Cohen is Chief Administrative Officer and Secretary of The Finish Line, Inc. in Indianapolis. The company operates more than 700 Finish Line stores in 47 states. His primary responsibilities include management and supervision of the corporation’s initiatives in strategy and development. He is also responsible for the legal/lease administration, corporate governance and compliance, and human resource and payroll departments. Mr. Cohen is past president and sits on the board of the Finish Line Youth Foundation.

Prior to joining The Finish Line, Inc. he was the senior partner in the Indianapolis law firm of Cohen and Morelock, where his practice concentrated in the areas of commercial collection, corporate law, mediation, and real estate law. Mr. Cohen still maintains an “of counsel” status with the firm Brand & Morelock.

He is presently a member of the American Bar Association, the Indiana and Indianapolis Bar Associations, National Retail Tenants Association, and International Council of Shopping Centers. He is a national board member of the Association of Corporate Counsel and a member of its Indiana chapter. He is a board member of the Community Hospital Foundation, sits on the board of the Indiana Repertory Theatre, is a member of the Indianapolis Marion County Public Library Foundation Board, sits on the Indiana Pacer Foundation Board, and is on the Board of Governors of Heartland Truly Moving Pictures. He is the founder and on the advisory board of the Law Department Purchasing Consortium. Mr. Cohen is also a member of the NKU Chase College of Law Board of Advisors and is a founding partner and advisory board member of Chase’s Transactional Law Practice Center. Mr. Cohen holds an Indiana Real Estate Broker’s License and has been a panelist or speaker at national retail and legal conferences, along with authoring numerous articles on different aspects of the in-house legal environment.

He received his B.S. from Indiana University and his J.D. from NKU Chase College of Law. In 2004, Mr. Cohen received the Chase College of Law Gold Medallion Award for outstanding achievement.
Each semester, the Transactional Law Practice Center invites a distinguished practitioner to visit the College of Law to interact with students, faculty, and alumni in a variety of settings. The purpose of the program is to provide an opportunity for accomplished practitioners to share their experiences and insights about the realities of transactional law practice with the College of Law community. The practitioner in residence will participate in lectures, regularly scheduled classes, special workshops, and small group discussions with the students, faculty, and alumni.

**SCHEDULE**

**WEDNESDAY, MARCH 24, 2010**

10:00 A.M.  
**WELCOME RECEPTION**  
Meyer Boardroom

NOON  
**STUDENT PRESENTATION**  
Topic: “The Role of the Business Lawyer: Effective Negotiation and Closing the Deal”  
NH 322

2:30 P.M.  
**STUDENT WORKSHOP**  
Topic: “Ask the General Counsel”  
NH 310

5:00 P.M.  
**STUDENT PRESENTATION**  
Topic: “Exploring the Role of General Counsel in a Publicly-Traded Company”  
NH 322

6:30 P.M.  
**TRANSACTIONAL LAW PRACTICE CENTER DINNER**

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**THURSDAY, MARCH 25, 2010**

8:00 A.M.  
**BREAKFAST WITH TRANSACTIONAL LAW PRACTICE GROUP**  
Student Union

9:00 A.M.  
**GUEST LECTURER CONTRACT DRAFTING CLASS**  
NH 312

NOON  
**FACULTY PRESENTATION**  
Topic: “Collaboration Between In-House and Outside Counsel: Adding Value to the Relationship”  
Meyer Boardroom
The Transactional Law Practice Center is a specialized program designed to help students develop the practice skills they will need to become successful transactional lawyers. Drawing on the resources and talents of a unique partnership of law students, faculty, practicing lawyers, and business leaders, the Center offers students innovative training in such fundamental transactional skills as interviewing, negotiation, drafting, business planning, and client counseling. The Center also offers specialized courses, workshops, and other programs in allied disciplines such as accounting and corporate finance that students will need to understand and appreciate the business aspects of commercial transactions.